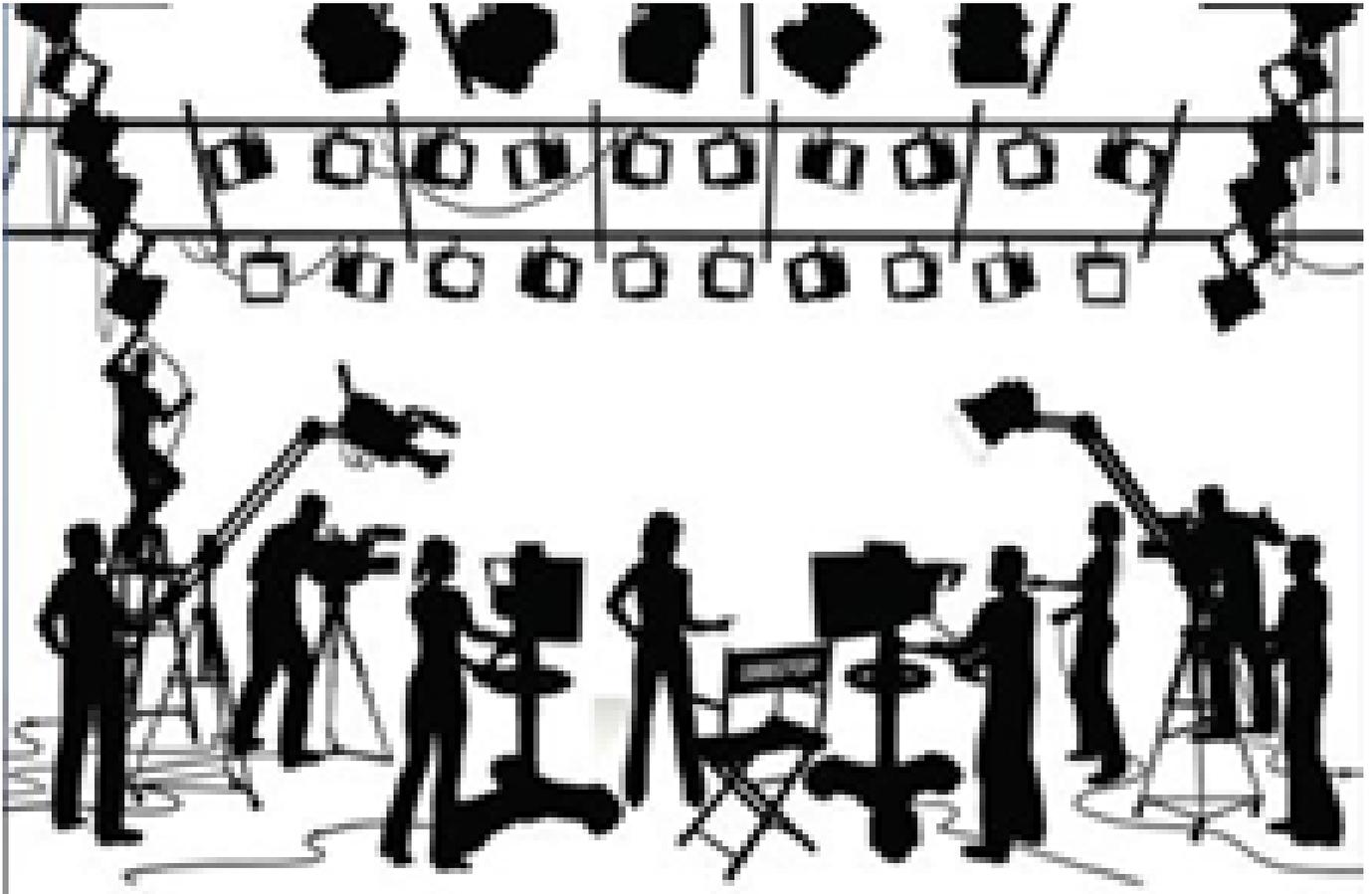


Qualification Pack



Executive Producer

QP Code: MES/Q2801

Version: 3.0

NSQF Level: 7

Media & Entertainment Skills Council || Commercial premises No Ja522, 5th Floor, DLF Tower A, Jasola,
New Delhi
110025



Qualification Pack

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Qualification Pack

MES/Q2801: Executive Producer

Brief Job Description

Individuals in this job need to ensure the successful creation of content, and manage the twin goals of achieving the creative vision and meeting cost objectives. (Note: international terminology for this role is Producer, however in the Indian context the Producer is typically the financier.)

Personal Attributes

This job requires the individual to manage the production process and make decisions at different stages of production. A background in management studies/ business administration and/ or content production is preferred. The individual must know how to prepare a production budget. The individual must have good presentation skills to pitch concepts and secure funding from financiers. The individual must be a strong leader and guide/ groom to different heads of department and team members to help them successfully deliver their product within their budget and timeline.

Applicable National Occupational Standards (NOS)

Compulsory NOS:

1. [MES/N2801: Contribute Creative Ideas for Production](#)
2. [MES/N2802: Develop the Production Schedule](#)
3. [MES/N2803: Create and monitor the production budget](#)
4. [MES/N2804: Recruit Cast and Crew](#)
5. [MES/N2805: Procure Equipment and Material for Production](#)
6. [MES/N2809: Coordinate Production Activities](#)
7. [MES/N2810: Oversee the Post Production Process](#)
8. [MES/N2811: Produce Promotional Materials](#)
9. [MES/N2813: Purchase and Negotiate for Content](#)
10. [MES/N2814: Source Finance for a Production](#)
11. [MES/N0104: Maintain Workplace Health & Safety](#)

Qualification Pack (QP) Parameters

Qualification Pack

Sector	Media & Entertainment
Sub-Sector	Film, Television, Animation, Radio, Gaming, Advertising
Occupation	Production
Country	India
NSQF Level	7
Credits	NA
Aligned to NCO/ISCO/ISIC Code	NCO 2015- 2654.0700
Minimum Educational Qualification & Experience	Post Graduate OR Graduate (Film Production) with 2 Years of experience OR Certificate-NSQF (Line Producer / Live Action Director at NSQF Level-6) with 3 Years of experience OR Graduate with 4 Years of experience OR Diploma (Three years diploma (after Class 12th)) with 5 Years of experience
Minimum Level of Education for Training in School	12th Class
Pre-Requisite License or Training	NA
Minimum Job Entry Age	22 Years
Last Reviewed On	NA
Next Review Date	23/02/2027
NSQC Approval Date	24/02/2022
Version	3.0
Reference code on NQR	2022/ME/MESC/05434
NQR Version	1.0

Remarks:



Qualification Pack





Qualification Pack

MES/N2801: Contribute Creative Ideas for Production

Description

This OS unit is about undertaking research, interpreting the script and contributing creative ideas for production

Elements and Performance Criteria

Understand and research creative and production requirements

To be competent, the user/individual on the job must be able to:

- PC1.** interpret a script/ story/ idea/ concept for a particular medium and determine its suitability for the intended audience
- PC2.** understand various production styles and methods and corresponding implications on budget, time schedule, and where applicable the cast and crew requirements
- PC3.** undertake research to support the production process. (the type of research would vary based on the medium e.g. feature films, animated content, live television, radio programming etc.)

Develop content

To be competent, the user/individual on the job must be able to:

- PC4.** work with writers/directors to develop material into production ready scripts
- PC5.** produce a range of pre-production concepts for media such as film, animation, television, vfx sequences that incorporate production knowledge and research, based on agreed upon formats
- PC6.** for continuous programming genres (e.g. tv or radio), monitor and develop content, show themes and ensure freshness of content, in conjunction with senior creative resources (rjs, directors, editors)

Contribute towards project proposals and pitches

To be competent, the user/individual on the job must be able to:

- PC7.** develop or support project proposals and presentations for potential investors/financiers/partners

Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

- KU1.** the vision and motivations of the creative team (scriptwriter, director, production designer among others)
- KU2.** the target audience for the content and/or the organization/ individual that is commissioning the content
- KU3.** production limitations including details of shooting locations and any key constraints on budget, resources and time availability
- KU4.** how to undertake research and collect relevant information to support production concepts, ideas and scripts
- KU5.** available production techniques and implications for selecting a particular technique on resources, time and budget



Qualification Pack

- KU6.** conceptual aspects like character design, set design and concept creation
- KU7.** available sources of talent (cast and crews), their suitability for the production and implications on time and budget
- KU8.** available suppliers and service providers, their suitability for the production and implications on time and budget
- KU9.** how to prepare synopses, plot summaries, proposals, programme outlines and other written material for different audiences (e.g. financiers, distributors, platforms etc.)
- KU10.** how to prepare project proposals and presentations for potential investors/financiers/partners
- KU11.** current issues, events, media coverage and any other factual information relating to the production. (this is especially relevant for news, current affairs and other live programming e.g. radio)
- KU12.** how various types of content can be monetized across platforms (e.g. satellite rights, syndication to other companies, digital media etc.) and the applicability of these platforms to the production
- KU13.** how to check material (concepts, proposals, scripts etc.) for veracity, ethical concerns, copyright, legal issues and any other potential conflicts
- KU14.** how to evaluate a production concept for risks including those to the individual's own health and safety and of the production cast and crew

Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** prepare synopses, plot summaries, proposals, programme outlines and other written material for different audiences
- GS2.** document the impact of selecting production techniques, cast, crew, vendors and suppliers on the time, location and budget of the production
- GS3.** interpret the script and creative brief
- GS4.** undertake background research, gather references and collect information
- GS5.** understand the creative vision of the director/ script writer and producer
- GS6.** understand the brief from the financier and any constraints/ limitations that affect the production (e.g. time, people, materials, location, budget)
- GS7.** communicate effectively with the entire production unit, propose alternatives and agree on key decisions
- GS8.** make relevant decisions related to the area of work e.g. choice of cast and crew, production techniques, vendor selection etc.
- GS9.** plan own work and work for the production unit according to the requirements and agreed timelines
- GS10.** manage within the agreed budget and minimize overruns
- GS11.** the consumption patterns and preferences of the target audience (end user/viewer/ listener)
- GS12.** identify any problems with successful execution of the task and resolve them in consultation with the relevant members of the production unit
- GS13.** how to assess the impact of selecting production techniques, cast, crew, vendors and suppliers on the time, location and budget of the production



Qualification Pack

GS14. how to evaluate the revenue potential of a production across platforms

GS15. how to assess the suitability of production concepts/ scripts for the intended target audience

Qualification Pack

Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Understand and research creative and production requirements</i>	25	15	-	-
PC1. interpret a script/ story/ idea/ concept for a particular medium and determine its suitability for the intended audience	10	5	-	-
PC2. understand various production styles and methods and corresponding implications on budget, time schedule, and where applicable the cast and crew requirements	10	5	-	-
PC3. undertake research to support the production process. (the type of research would vary based on the medium e.g. feature films, animated content, live television, radio programming etc.)	5	5	-	-
<i>Develop content</i>	25	15	-	-
PC4. work with writers/directors to develop material into production ready scripts	5	5	-	-
PC5. produce a range of pre-production concepts for media such as film, animation, television, vfx sequences that incorporate production knowledge and research, based on agreed upon formats	10	5	-	-
PC6. for continuous programming genres (e.g. tv or radio), monitor and develop content, show themes and ensure freshness of content, in conjunction with senior creative resources (rjs, directors, editors)	10	5	-	-
<i>Contribute towards project proposals and pitches</i>	10	10	-	-
PC7. develop or support project proposals and presentations for potential investors/financiers/ partners	10	10	-	-
NOS Total	60	40	-	-



Qualification Pack

National Occupational Standards (NOS) Parameters

NOS Code	MES/N2801
NOS Name	Contribute Creative Ideas for Production
Sector	Media & Entertainment
Sub-Sector	Film
Occupation	Production
NSQF Level	6
Credits	TBD
Version	1.0
Last Reviewed Date	26/11/2014
Next Review Date	27/01/2027
NSQC Clearance Date	27/01/2022

Qualification Pack

MES/N2802: Develop the Production Schedule

Description

This OS unit is about breaking down the production concept into a sequence of activities and compiling them into a time-bound production schedule

Elements and Performance Criteria

Understand, research and break down production requirements

To be competent, the user/individual on the job must be able to:

- PC1.** interpret a script/ story/ idea/ concept for a particular medium and determine the associated production activities, across productions such as feature films, television series, documentaries, advertisements, animated films, short films, live events, field reporting, interviews and other non-scripted programming (on television or radio), and any other forms of audio-visual production
- PC2.** understand and research various production styles, technologies and methods, and their corresponding implications on budget, time schedule, cast and crew requirements
- PC3.** break down the script and be able to describe and establish the scene to scene, and shot to shot requirements

Develop production schedules

To be competent, the user/individual on the job must be able to:

- PC4.** prepare a production schedule (either using scheduling software, spreadsheets, other word processing/ tabulation software or by hand) with sequence of tasks, resources required, time taken and contingency plans
- PC5.** for continuous programming genres (e.g. tv or radio), contribute to creating the events plan for the month and quarter
- PC6.** for continuous programming genres (e.g. tv or radio), check weekly reports and schedules for senior creative resources (rjs, anchors)
- PC7.** solicit feedback on the production schedule from key departments, incorporate their views, finalize the schedule and circulate it to the entire cast and crew

Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

- KU1.** the vision and motivations of the creative team (scriptwriter, director, production designer among others)
- KU2.** the target audience for the content and/or the organization/ individual that is commissioning the content
- KU3.** production limitations including details of shooting locations and any key constraints on budget, resources and time availability
- KU4.** how to interpret a script and determine the associated production effort
- KU5.** available production techniques and implications for selecting a particular technique on resources, time and budget

Qualification Pack

- KU6.** how to break down a production concept into a clear sequence of activities and tasks by department/ responsibility centre
- KU7.** how to estimate the time taken by/ duration of each activity
- KU8.** the resources that will be required to successfully complete each activity (including location, cast, crew, equipment, materials and any other resources)
- KU9.** how to operate scheduling software (specialized production scheduling software, where available, or software like MS Excel or MS Project) to capture all required aspects of the production schedule. In the radio sector knowledge of scheduling software could include RCS, VEGAS and the TELOS machine. Scheduling in television is usually undertaken by a separate channel operations team, and not by individual producers
- KU10.** the types of approvals and permissions (from local, state or central authorities) that would be required to successfully undertake the activities in the schedule, and how to correctly account for the time taken to secure these approvals
- KU11.** the typical areas of delays/ overruns and production risks, and how to build in adequate contingency into the production schedule
- KU12.** how to present the production schedule to key departments, understand their concerns and modify the schedule accordingly
- KU13.** how to check material (concepts, proposals, scripts etc.) for veracity, ethical concerns, copyright, legal issues and any other potential conflicts
- KU14.** how to evaluate a production schedule for risks and minimize these risks, including those to the individuals own health and safety and of the production cast and crew

Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** take notes and mark-up scripts/ production concepts/ pitches to identify the associated production activities
- GS2.** prepare a production schedule with tasks/ activities and associated timelines, locations, resources and budgetary requirements (on paper or using a computer)
- GS3.** interpret the script/ creative brief/ production concept/ pitch or any other type of written material
- GS4.** undertake background research and collect information required to develop the production schedule
- GS5.** understand the creative vision of the director/ script writer and producer
- GS6.** understand the brief from the financier and any constraints/ limitations that affect the production (e.g. time, people, materials, location, budget)
- GS7.** communicate effectively with the entire production unit, propose alternatives and agree on key decisions
- GS8.** make relevant decisions related to the area of work e.g. sequencing of activities, choice of cast and crew, production techniques, choice of location, vendor selection etc.
- GS9.** how to prepare a work schedule/ sequence of activities to help the entire production unit plan their work and corresponding deadlines
- GS10.** how to build a contingency plan based on knowledge of typical areas of delays/ overruns and production risks

Qualification Pack

Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Understand, research and break down production requirements</i>	25	20	-	-
PC1. interpret a script/ story/ idea/ concept for a particular medium and determine the associated production activities, across productions such as feature films, television series, documentaries, advertisements, animated films, short films, live events, field reporting, interviews and other non-scripted programming (on television or radio), and any other forms of audio-visual production	10	5	-	-
PC2. understand and research various production styles, technologies and methods, and their corresponding implications on budget, time schedule, cast and crew requirements	5	10	-	-
PC3. break down the script and be able to describe and establish the scene to scene, and shot to shot requirements	10	5	-	-
<i>Develop production schedules</i>	25	30	-	-
PC4. prepare a production schedule (either using scheduling software, spreadsheets, other word processing/ tabulation software or by hand) with sequence of tasks, resources required, time taken and contingency plans	10	5	-	-
PC5. for continuous programming genres (e.g. tv or radio), contribute to creating the events plan for the month and quarter	5	10	-	-
PC6. for continuous programming genres (e.g. tv or radio), check weekly reports and schedules for senior creative resources (rjs, anchors)	5	10	-	-
PC7. solicit feedback on the production schedule from key departments, incorporate their views, finalize the schedule and circulate it to the entire cast and crew	5	5	-	-
NOS Total	50	50	-	-



Qualification Pack

National Occupational Standards (NOS) Parameters

NOS Code	MES/N2802
NOS Name	Develop the Production Schedule
Sector	Media & Entertainment
Sub-Sector	Film, Television, Animation, Radio, Gaming, Advertising
Occupation	Production
NSQF Level	6
Credits	TBD
Version	1.0
Last Reviewed Date	20/03/2018
Next Review Date	27/01/2027
NSQC Clearance Date	27/01/2022



Qualification Pack

MES/N2803: Create and monitor the production budget

Description

This OS unit is about estimating the cost of activities in the production schedule, developing a formal budget and monitoring it once production commences

Elements and Performance Criteria

Preparing the budget

To be competent, the user/individual on the job must be able to:

- PC1.** interpret the production schedule and sequence of activities in terms of their cost implications and expenses for each item
- PC2.** understand various production styles and methods and corresponding implications on budget, time schedule, cast and crew requirements
- PC3.** prepare a production budget (either using budgeting/ tabulation software or by hand) with details on required expenses for each activity
- PC4.** ensure that budget reflects realistic achievement of creative and technical production requirements, resource availability and personnel requirements

Monitoring the budget

To be competent, the user/individual on the job must be able to:

- PC5.** manage the cash flow, track the outflow of funds against the budget, highlight variances and escalate issues to key departments (especially the financier) in a coordinated and timely manner

Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

- KU1.** the vision and motivations of the creative team (scriptwriter, director, production designer among others)
- KU2.** the target audience for the content and/or the organization/ individual that is commissioning the content
- KU3.** production limitations including details of shooting locations and any key constraints on budget, resources and time availability
- KU4.** how to interpret a script/ production concept/ production schedule and determine the associated costs
- KU5.** available production techniques and implications for selecting a particular technique on resources, time and budget
- KU6.** any limitations on the total budget of the production and/ or the budget for specific cost centers
- KU7.** how to break down each task/ activity in the production schedule into cost heads (e.g. salaries, contractual staff, equipment hire, location costs, perishables and materials, cost of licenses/ approvals etc.)

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- KU8.** the expected, realistic outflow against each activity cost head (using a combination of prior experience, discussions with potential suppliers/ vendors and any specificities of the location where the expenses will be incurred)
- KU9.** how to compile each activity cost head into a consolidated budget, with summary sheets by type of cost, type of activity, stage of production and any other key summaries that are required
- KU10.** the typical areas of delays/ overruns and production risks, and how to build in adequate contingency into the production budget
- KU11.** the need for purchasing insurance to manage risk (fire insurance, theft insurance and insurance for unintentional damage to equipment)
- KU12.** how to present the production budget to key departments, understand their concerns and modify the schedule accordingly
- KU13.** if required assess and comment on the overall viability of the project (revenue, costs, returns)
- KU14.** if required prepare pitch presentations to help secure finances
- KU15.** how to assess potential for cost saving through bulk buying or better negotiation with vendors, in order to develop a cost-effective budget
- KU16.** applicable procurement methods and vendor/ supplier contracts that would need to be used for various cost heads
- KU17.** how to track the production budget once filming commences, and anticipate if any activities are likely to exceed their budget. this needs to be highlighted to the relevant departments to limit overruns
- KU18.** how to document any variances to the budget that do occur (either on the expense incurred or the timing of the expense). this needs to be escalated to the financier and resolved in consultation with other departments
- KU19.** how to evaluate if items provided for in the production budgeted pose a risk to the individuals own health and safety and/ or of the production cast and crew, and how to minimize these risks

Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** take notes and mark-up scripts/ production concepts/ pitches to identify the associated production costs
- GS2.** prepare a production budget for each task/ activity in the production schedule (on paper or using a computer)
- GS3.** interpret the script and creative brief
- GS4.** undertake background research and collect information on expense items
- GS5.** understand the creative vision of the director/ script writer and producer
- GS6.** understand the brief from the financier and any constraints/ limitations that affect the production (e.g. time, people, materials, location, budget)
- GS7.** communicate effectively with the entire production unit, propose alternatives and agree on key decisions



Qualification Pack

- GS8.** make relevant decisions related to the area of work e.g. vendor selection , procurement methods, choice of location etc.
- GS9.** how to plan expenses and outflow of finances in a manner that is cost effective
- GS10.** how to track the production budget, ensure activities stay within the agreed budget and minimize overruns
- GS11.** identify any problems with successful execution of the task and resolve them in consultation with the relevant members of the production unit
- GS12.** how to assess the impact of selecting production techniques, cast, crew, vendors and suppliers on the time, location and budget of the production

Qualification Pack

Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Preparing the budget</i>	40	40	-	-
PC1. interpret the production schedule and sequence of activities in terms of their cost implications and expenses for each item	10	10	-	-
PC2. understand various production styles and methods and corresponding implications on budget, time schedule, cast and crew requirements	10	10	-	-
PC3. prepare a production budget (either using budgeting/ tabulation software or by hand) with details on required expenses for each activity	10	10	-	-
PC4. ensure that budget reflects realistic achievement of creative and technical production requirements, resource availability and personnel requirements	10	10	-	-
<i>Monitoring the budget</i>	10	10	-	-
PC5. manage the cash flow, track the outflow of funds against the budget, highlight variances and escalate issues to key departments (especially the financier) in a coordinated and timely manner	10	10	-	-
NOS Total	50	50	-	-



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National Occupational Standards (NOS) Parameters

NOS Code	MES/N2803
NOS Name	Create and monitor the production budget
Sector	Media & Entertainment
Sub-Sector	Film, Television, Animation, Radio, Gaming, Advertising
Occupation	Production
NSQF Level	6
Credits	TBD
Version	1.0
Last Reviewed Date	20/03/2018
Next Review Date	23/02/2027
NSQC Clearance Date	24/02/2022



Qualification Pack

MES/N2804: Recruit Cast and Crew

Description

This OS unit is about auditioning for, selecting and hiring the production unit (maincast, supporting cast, heads of department and crew members)

Elements and Performance Criteria

Defining cast and crew requirements

To be competent, the user/individual on the job must be able to:

PC1. ascertaining the number of people required, duration of involvement and job specifications of each role (based on the production schedule)

Identifying talent

To be competent, the user/individual on the job must be able to:

PC2. industry/professional network shortlist profiles and conduct auditions, interviews and/or practical tests to establish a fit for each role

PC3. negotiate and finalise candidate salaries within the hiring budget allocated for the cast and crew

PC4. finalise relevant contractual documentation to complete the hiring process

Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

KU1. the vision and motivations of the creative team (scriptwriter, director, production designer among others)

KU2. production limitations including details of shooting locations and any key constraints on budget, resources and time availability

KU3. the role and contribution of key departments, interdependencies and the nature of skill sets required to achieve production objectives

KU4. how to identify the skills, competencies and outcomes required for each role, based on the creative and technical requirements of production

KU5. how to evaluate and select the most suitable source(s) for talent. (note: recruitment for heads of department e.g. dop, editor, production designer are typically undertaken by the production team. recruitment for other members of that department are typically undertaken by the head of department in consultation with the production team.)

KU6. how to judge the strengths, weaknesses and suitability of candidates against the job specifications of each role

KU7. how to conduct auditions and practical tests to gauge the suitability of candidates for various job roles

KU8. the current salary range applicable to each role in the market

KU9. how to negotiate on salaries and benefits, in order to ensure the hiring is completed within the allocated budget



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- KU10.** various types of contractual agreements and legal documents that are applicable in the media & entertainment industries
- KU11.** ensuring that the roles for which cast and crew are recruited and the individuals selected for these roles pose no risk to the individuals own health and safety and/ or to the health and safety of the rest of the cast and crew

Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** document job specifications including the skills, competencies and outcomes of each role
- GS2.** document records of the hiring process e.g. profiles screened, profiles interviewed, assessments conducted, reasons for selection/rejection
- GS3.** complete relevant contractual documentation for hiring
- GS4.** read and understand the script and production requirements thoroughly
- GS5.** screen profiles on the basis of the job specifications established for each role
- GS6.** discuss and finalise the hiring budget in collaboration with the director, financier and other heads of department
- GS7.** discuss shortlisted profiles with the relevant heads of department to establish a match with requirements
- GS8.** maintain a good relationship with various recruitment sources and a strong network within the industry
- GS9.** make decisions on the number of resources required for a certain task
- GS10.** select people who meet the required skills and competencies expected of each role
- GS11.** complete hiring according to the requirements and within agreed timelines
- GS12.** manage within the agreed budget and minimize overruns

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Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Defining cast and crew requirements</i>	15	15	-	-
PC1. ascertaining the number of people required, duration of involvement and job specifications of each role (based on the production schedule)	15	15	-	-
<i>Identifying talent</i>	45	25	-	-
PC2. industry/professional network shortlist profiles and conduct auditions, interviews and/or practical tests to establish a fit for each role	15	15	-	-
PC3. negotiate and finalise candidate salaries within the hiring budget allocated for the cast and crew	10	10	-	-
PC4. finalise relevant contractual documentation to complete the hiring process	20	-	-	-
NOS Total	60	40	-	-



Qualification Pack

National Occupational Standards (NOS) Parameters

NOS Code	MES/N2804
NOS Name	Recruit Cast and Crew
Sector	Media & Entertainment
Sub-Sector	Film, Television, Animation, Radio, Gaming, Advertising
Occupation	Production
NSQF Level	7
Credits	TBD
Version	1.0
Last Reviewed Date	26/11/2014
Next Review Date	23/02/2027
NSQF Clearance Date	24/02/2022

Qualification Pack

MES/N2805: Procure Equipment and Material for Production

Description

This OS unit is about estimating the equipment and material requirements and procuring these items in line with the production schedule

Elements and Performance Criteria

Determine procurement requirements

To be competent, the user/individual on the job must be able to:

- PC1.** discuss and agree on the list of resources to be procured and the allocated budget with the creative and finance teams, which could include production equipment (cameras, lights, editing machines, software), production material tapes, film, batteries, cartridges; studio location and rental), set construction and furnishings, props, wardrobe, make-up and other styling items, animals, transport and accommodation, food, water and other supplies required for the cast and crew

Undertake procurement for production

To be competent, the user/individual on the job must be able to:

- PC2.** determine the most appropriate method of procurement (hire, purchase or fabricate) based on the item required and its significance to the production
- PC3.** negotiate commercial terms effectively with suppliers and vendors, and procure items within schedules and budgets
- PC4.** ensure that appropriate documentation, insurance, etc is kept, in line with relevant laws and regulations

Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

- KU1.** the creative brief and any key limitations on budget, resources and time availability
- KU2.** any preferred suppliers or vendors for the organization
- KU3.** key budgetary approval processes e.g. submission of bills for items procured to the finance department
- KU4.** how to translate the production schedule into a requirement for equipment and materials, along with timelines (bill of quantities)
- KU5.** the availability of appropriate substitutes/ alternatives in cases where the preferred item is not available
- KU6.** how to evaluate what method of procurement is best suited for the identified items hire, purchase or made to order (fabrication)
- KU7.** available suppliers for hire and purchase of equipment and material
- KU8.** available fabricators for made to order equipment and material
- KU9.** identify and discuss cost-effective approaches to meeting the equipment and material requirement
- KU10.** how to negotiate effectively with suppliers, vendors and fabricators

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- KU11.** typical commercial terms that form part of hire/ purchase contracts
- KU12.** applicable equipment hire agreements and other types of contractual documentation that are used in the media & entertainment industry
- KU13.** available insurance providers and policies to manage risk (fire insurance, theft insurance and insurance for unintentional damage to equipment)
- KU14.** applicable copyright laws in order to ensure that any permissions required for use of branded items on screen are taken
- KU15.** applicable health and safety guidelines, and ensuring that the items procured minimize any risks to the individuals own health and safety as well as those of the production cast and crew

Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** prepare lists, rough estimates and budgets
- GS2.** prepare cover sheets while submitting bills for approval
- GS3.** correctly read the bill of quantities and delivery dates, in order to ensure that all items are available on time
- GS4.** read supplier/ fabricator bills and ensure that the information captured is correct
- GS5.** understand the creative brief
- GS6.** understand any constraints/ limitations that could affect the procurement of set furnishings and props (e.g. time, people, materials, budget)
- GS7.** communicate effectively with the heads of department, propose alternatives and agree on key decisions
- GS8.** make relevant decisions related to the area of work e.g. choice of supplier, appropriate substitutes/ alternatives etc.
- GS9.** plan his/her work according to the requirements and agreed timelines
- GS10.** manage within the agreed budget and minimize overruns
- GS11.** identify any problems with successful execution of the task
- GS12.** communicate these to the creative team, financier and heads of department in order to identify solutions

Qualification Pack

Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Determine procurement requirements</i>	10	10	-	-
PC1. discuss and agree on the list of resources to be procured and the allocated budget with the creative and finance teams, which could include production equipment (cameras, lights, editing machines, software), production material tapes, film, batteries, cartridges; studio location and rental), set construction and furnishings, props, wardrobe, make-up and other styling items, animals, transport and accommodation, food, water and other supplies required for the cast and crew	10	10	-	-
<i>Undertake procurement for production</i>	50	30	-	-
PC2. determine the most appropriate method of procurement (hire, purchase or fabricate) based on the item required and its significance to the production	10	10	-	-
PC3. negotiate commercial terms effectively with suppliers and vendors, and procure items within schedules and budgets	30	10	-	-
PC4. ensure that appropriate documentation, insurance, etc is kept, in line with relevant laws and regulations	10	10	-	-
NOS Total	60	40	-	-



Qualification Pack

National Occupational Standards (NOS) Parameters

NOS Code	MES/N2805
NOS Name	Procure Equipment and Material for Production
Sector	Media & Entertainment
Sub-Sector	Film
Occupation	Production
NSQF Level	6
Credits	TBD
Version	1.0
Last Reviewed Date	26/11/2014
Next Review Date	27/01/2027
NSQC Clearance Date	27/01/2022



Qualification Pack

MES/N2809: Coordinate Production Activities

Description

This OS unit is about coordinating production activities and resources for filming, monitoring progress and highlighting variances to the schedule and budget

Elements and Performance Criteria

Coordinating production activities

To be competent, the user/individual on the job must be able to:

- PC1.** break-down the production schedule into a daily task list and manage, or support in managing, these day to day activities during filming
- PC2.** lead, or support, the production unit toward successful completion of their tasks
- PC3.** track progress of filming against the production schedule and budget, in line with ones role
- PC4.** anticipate potential delays/ budget overruns, escalate these to relevant departments/superiors and identify ways to minimize them

Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

- KU1.** the vision and motivations of the creative team (scriptwriter, director, production designer among others)
- KU2.** production limitations including details of shooting locations and any key constraints on budget, resources and time availability
- KU3.** the role and contribution of key departments during filming, interdependencies and reporting structures
- KU4.** how to break down the production schedule into a daily task list with details of personnel, equipment and materials required on set, as necessary in the context of the role
- KU5.** available options for transporting equipment and material securely to the location and ensuring safe storage
- KU6.** how to coordinate, or support in coordinating, logistics for the cast and crew including travel, ground transport, accommodation, facilities on set including rest areas and catering
- KU7.** how to coordinate, or support in coordinating, logistics for child artistes and their accompanying adults including travel, ground transport, accommodation, facilities on set including rest areas and catering
- KU8.** how to coordinate, or support in coordinating, logistics for any animals being used for filming including the number of wranglers/ handlers required, their travel, ground transport, accommodation, facilities on set including rest areas and catering and any permissions required from local, state or central authorities for principal photography
- KU9.** how to confirm if all approvals and permissions (from local, state or central authorities) required for filming have been taken, and the points of contact in case of any last minute issues

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- KU10.** how to confirm, or support in confirming, if duties and any other applicable charges on equipment and material have been paid to the revenue authorities
- KU11.** how to confirm, or support in confirming, if all required insurance policies have been purchased (e.g. fire insurance, theft insurance and insurance for unintentional damage to equipment)
- KU12.** how to liaise with the location manager/ floor manager/ unit production manager to ensure that all elements required for filming are in place, as necessary in the context of the role
- KU13.** in case of damage to or non availability of resources, identify alternatives/ substitutes that can be used without compromising on the production objectives
- KU14.** prepare a daily progress report at the end of each day and track completion against the production schedule and budget, as necessary in the context of the role
- KU15.** anticipate potential delays/ overruns and highlight them to the respective departments
- KU16.** check against the production schedule that all tasks have been delivered, , as necessary in the context of the role
- KU17.** observe inventory vs. delivery trends (in fields such as animation and gaming), or planned vs. actual and make required changes to make the process of scheduling and delivery more effective
- KU18.** act as a central point of contact for all teams and resolve any interdependency issues that could affect smooth functioning of the unit
- KU19.** how to ensure that all production activities minimize risks, including those to the individuals own health and safety and of the production cast and crew

Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** take notes and mark-up production schedules and budgets to identify potential areas of concern
- GS2.** prepare daily call sheets, task lists and other types of check lists, in line with ones role
- GS3.** prepare a daily progress report (on paper or using a computer) and highlight variance against the production schedule and budget, in line with ones role
- GS4.** interpret the script/ creative brief/ production concept/ schedule/ budget or any other type of written material, in line with ones role
- GS5.** correctly read vendor and supplier bills to ensure that expenses are aligned to the production budget
- GS6.** understand the creative vision of the director/ script writer and producer, as appropriate
- GS7.** understand the brief from the financier and any constraints/ limitations that affect the production (e.g. time, people, materials, location, budget), as appropriate
- GS8.** communicate effectively with some/entire production unit, propose alternatives and agree on key decisions
- GS9.** make relevant decisions related to the area of work e.g. sequencing of activities, choice of cast and crew, production techniques, choice of location, vendor selection etc.
- GS10.** how to prepare a work schedule/ sequence of activities to help the entire production unit plan their work on a daily basis, if appropriate



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- GS11.** how to build a contingency plan based on knowledge of typical areas of delays/ overruns and production risks
- GS12.** identify any problems with successful execution of the task and resolve them in consultation with the relevant members of the production unit
- GS13.** how to assess the impact of selecting production techniques, cast, crew, vendors and suppliers on the time, location and budget of the production, if appropriate

Qualification Pack

Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Coordinating production activities</i>	50	50	-	-
PC1. break-down the production schedule into a daily task list and manage, or support in managing, these day to day activities during filming	15	15	-	-
PC2. lead, or support, the production unit toward successful completion of their tasks	15	15	-	-
PC3. track progress of filming against the production schedule and budget, in line with ones role	10	10	-	-
PC4. anticipate potential delays/ budget overruns, escalate these to relevant departments/superiors and identify ways to minimize them	10	10	-	-
NOS Total	50	50	-	-



Qualification Pack

National Occupational Standards (NOS) Parameters

NOS Code	MES/N2809
NOS Name	Coordinate Production Activities
Sector	Media & Entertainment
Sub-Sector	Film, Television, Radio, Advertising
Occupation	Production
NSQF Level	6
Credits	TBD
Version	1.0
Last Reviewed Date	26/11/2014
Next Review Date	27/01/2027
NSQC Clearance Date	27/01/2022

Qualification Pack

MES/N2810: Oversee the Post Production Process

Description

This OS unit is about overseeing the key activities of the post-production process.

Elements and Performance Criteria

Managing and guiding the post production process

To be competent, the user/individual on the job must be able to:

- PC1.** oversee and provide guidance on different aspects of the post-production process, which may include: editing, special effects (VFX, Animation and/ or CGI elements), colour grading, rendering, rotoscoping, compositing, dubbing, foley, sound effects, music recording, song recording, track laying and mixing
- PC2.** work closely with the post production supervisor (where such a supervisor is part of the unit) on technical aspects
- PC3.** co-ordinate the post production process within the agreed upon timeline and budget
- PC4.** perform quality checks on final outputs, where appropriate

Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

- KU1.** the vision and motivations of the creative team
- KU2.** the target audience for the content and/or the organization/ individual that is commissioning the content
- KU3.** the post production budget and timelines
- KU4.** roles and responsibilities of various departments and members within the post production team
- KU5.** the technical aspects of post-production
- KU6.** the most appropriate post production processes, techniques, machines and software for the identified production
- KU7.** the principles of continuity
- KU8.** the implications of each post production activity on the budget, time schedule and resource requirements
- KU9.** how to communicate the creative brief and any production limitations to the post production department in order to ensure that the end product is as per requirements
- KU10.** how to monitor post production activities against the production schedule, highlight potential delays and resolve them in a timely manner
- KU11.** relevant copyright norms and permissions required for the use of branded items on screen
- KU12.** how to ensure the post production process minimizes risks to the individual's own health and safety and of the production cast and crew

Generic Skills (GS)



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User/individual on the job needs to know how to:

- GS1.** take notes and provide any written instructions to the post production team
- GS2.** document any delays to the schedule or budgetary variances
- GS3.** undertake background research, gather references and collect information required to guide the post production process
- GS4.** check progress of post production activities against the production schedule and budget
- GS5.** communicate the creative vision, requirements, budget and timelines to the post production team
- GS6.** communicate preferred takes, shots and scenes to the editor(s) to help guide the editing process
- GS7.** manage work according to the requirements and agreed timelines
- GS8.** manage within the agreed budget and minimize overruns
- GS9.** highlight potential delays to the post production team, identify reasons for the same and resolve these issues in a timely manner
- GS10.** how to resolve any technical problems during post-production
- GS11.** appraise the quality of the final product to ensure it is in line with the expected quality standards and suggest areas of improvement

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Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Managing and guiding the post production process</i>	60	40	-	-
PC1. oversee and provide guidance on different aspects of the post-production process, which may include: editing, special effects (VFX, Animation and/ or CGI elements), colour grading, rendering, rotoscoping, compositing, dubbing, foley, sound effects, music recording, song recording, track laying and mixing	20	20	-	-
PC2. work closely with the post production supervisor (where such a supervisor is part of the unit) on technical aspects	20	20	-	-
PC3. co-ordinate the post production process within the agreed upon timeline and budget	10	-	-	-
PC4. perform quality checks on final outputs, where appropriate	10	-	-	-
NOS Total	60	40	-	-



Qualification Pack

National Occupational Standards (NOS) Parameters

NOS Code	MES/N2810
NOS Name	Oversee the Post Production Process
Sector	Media & Entertainment
Sub-Sector	Film
Occupation	Production
NSQF Level	6
Credits	TBD
Version	1.0
Last Reviewed Date	26/11/2014
Next Review Date	27/01/2027
NSQF Clearance Date	27/01/2022



Qualification Pack

MES/N2811: Produce Promotional Materials

Description

This OS unit is about preparing promotional materials for the production, for revenue generation (sales) and increasing awareness/ recall (marketing)

Elements and Performance Criteria

Understand and research promotional requirements

To be competent, the user/individual on the job must be able to:

- PC1.** interpret the script/ story/ idea/ concept to identify the key messages that need to be conveyed to promote the content
- PC2.** undertake background research on promotional styles, techniques etc. (the type of research would vary based on the content and the medium e.g. feature films, animated content, live television, radio programming etc.)

Produce promotional materials

To be competent, the user/individual on the job must be able to:

- PC3.** produce a range of promotional materials based on agreed upon formats to convey these messages, which may include programme synopsis marketing plans proposals/ pitch presentations brochures and leaflets press releases scripts for on air promos product placement (in programme/ on air)
- PC4.** coordinate with copy writers, promo producers etc to create promotional material for the production

Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

- KU1.** the vision and motivations of the creative team (scriptwriter, director, production designer among others)
- KU2.** the target audience for the content and/or the organization/ individual that is commissioning the content
- KU3.** how various types of content can be monetized across platforms (e.g. satellite rights, syndication to other companies, digital media etc.). this knowledge is from the perspective of identifying what types of promotion are most appropriate. in the indian context, many of the decisions related to platform monetization are taken by the producer (financier)
- KU4.** the different types of promotional materials, and their suitability for various platforms and mediums
- KU5.** how to undertake research and collect relevant information to support production concepts, ideas and scripts
- KU6.** current issues, events, media coverage and any other factual information relating to the production. (this is especially relevant for news, current affairs and other live programming e.g. radio)
- KU7.** how to prepare synopses, plot summaries, proposals, programme outlines and other written material for different audiences (e.g. advertisers, distributors, platforms, media vehicles etc.)



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- KU8.** how to check material (copy, proposals, scripts etc.) for veracity, ethical concerns, copyright, legal issues and any other potential conflicts
- KU9.** applicable health and safety guidelines

Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** prepare synopses, proposals, programme outlines, pitches and other written material for different audiences
- GS2.** interpret the script and creative brief
- GS3.** undertake background research, gather references and collect information
- GS4.** understand the creative vision of the director/ script writer and producer
- GS5.** understand the brief from the financier and any constraints/ limitations that affect the promotion process (e.g. time, people, materials, location, budget)
- GS6.** communicate effectively with relevant heads of department, propose alternatives and agree on key decisions
- GS7.** make relevant decisions related to the area of work e.g. choice of promotional
- GS8.** plan own work and work for the production unit according to the requirements and agreed timelines
- GS9.** manage within the agreed budget and minimize overruns
- GS10.** the consumption patterns and preferences of the target audience (end user/viewer/ listener)
- GS11.** identify any problems with successful execution of the task and resolve them in consultation with the relevant members of the production unit
- GS12.** how to evaluate the revenue potential of a production across platforms
- GS13.** how to assess which types of promotional materials will be most impactful, keeping in mind the audience and platform
- GS14.** how to assess the suitability of production concepts/ scripts for the intended target audience

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Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Understand and research promotional requirements</i>	40	20	-	-
PC1. interpret the script/ story/ idea/ concept to identify the key messages that need to be conveyed to promote the content	20	10	-	-
PC2. undertake background research on promotional styles, techniques etc. (thetype of research would vary based on the content and the medium e.g.feature films, animated content, live television, radio programming etc.)	20	10	-	-
<i>Produce promotional materials</i>	20	20	-	-
PC3. produce a range of promotional materials based on agreed upon formats to convey these messages, which may include programme synopsis marketing plans proposals/ pitch presentations brochures and leaflets press releases scripts for on air promos product placement (in programme/ on air)	10	10	-	-
PC4. coordinate with copy writers, promo producers etc to create promotionalmaterial for the production	10	10	-	-
NOS Total	60	40	-	-



Qualification Pack

National Occupational Standards (NOS) Parameters

NOS Code	MES/N2811
NOS Name	Produce Promotional Materials
Sector	Media & Entertainment
Sub-Sector	Film
Occupation	Production
NSQF Level	6
Credits	TBD
Version	1.0
Last Reviewed Date	26/11/2014
Next Review Date	27/01/2027
NSQC Clearance Date	27/01/2022



Qualification Pack

MES/N2813: Purchase and Negotiate for Content

Description

This OS unit is about identifying appropriate content for purchase and managing the purchase and negotiation process effectively.

Elements and Performance Criteria

Purchase and negotiate for content

To be competent, the user/individual on the job must be able to:

- PC1.** identify the right type of content that needs to be sourced, and the appropriate content format (video, audio, images etc)
- PC2.** verify the ownership of the content and assess legal/ contractual aspects
- PC3.** negotiate successfully for the content to meet the requirements

Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

- KU1.** the target audience for the content and/or the organization/ individual that is commissioning the content
- KU2.** the content ecosystem and content owners who can meet the requirements
- KU3.** the available budget to source the content, timelines and other constraints
- KU4.** how to identify appropriate content to help meet the commissioning/ purchase requirements
- KU5.** the available content ecosystem, including building strong professional relationships with content owners
- KU6.** the technical aspects of production, in order to conduct a technical evaluation of the content being purchased
- KU7.** the various types of intellectual property rights (ipr) that can be purchased, and what rights need to be secured to meet the requirements
- KU8.** the legal and contractual aspects of purchasing content
- KU9.** how to review legal contracts
- KU10.** how to work with lawyers and intellectual property rights (ipr) experts
- KU11.** how to structure content purchase as per any pre-defined procurement processes within the organization
- KU12.** how to negotiate with content owners, to ensure the purchase is cost effective
- KU13.** how to minimize legal and other forms of risk when purchasing content

Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** document the purchase process and any critical decisions



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- GS2.** take notes and provide written instructions to lawyers/ legal team
- GS3.** undertake background research, gather references and collect information required to guide the content purchase process
- GS4.** review legal contracts to ensure purchase needs are effectively met and risks are minimized
- GS5.** communicate with content owners
- GS6.** communicate with lawyers/ legal experts to guide the purchase process
- GS7.** take decisions regarding what type of content is most appropriate
- GS8.** withdraw from the purchase process in case requirements, budgets or timelines are not being met
- GS9.** manage work according to the requirements and agreed timelines
- GS10.** manage within the agreed budget and minimize overruns
- GS11.** align the content purchase process to the production/ channel/ audience requirements
- GS12.** manage the content owners expectations and any potential hurdles that could affect the purchase (especially legal/ contractual aspects)



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Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Purchase and negotiate for content</i>	60	40	-	-
PC1. identify the right type of content that needs to be sourced, and the appropriate content format (video, audio, images etc)	25	15	-	-
PC2. verify the ownership of the content and assess legal/ contractual aspects	25	15	-	-
PC3. negotiate successfully for the content to meet the requirements	10	10	-	-
NOS Total	60	40	-	-



Qualification Pack

National Occupational Standards (NOS) Parameters

NOS Code	MES/N2813
NOS Name	Purchase and Negotiate for Content
Sector	Media & Entertainment
Sub-Sector	Film, Television, Animation, Radio, Gaming, Advertising
Occupation	Production
NSQF Level	7
Credits	TBD
Version	1.0
Last Reviewed Date	26/11/2014
Next Review Date	23/02/2027
NSQC Clearance Date	24/02/2022



Qualification Pack

MES/N2814: Source Finance for a Production

Description

This OS unit is about determining the financial resources that would be required for production and pitching the project to potential financiers

Elements and Performance Criteria

Preparing budget for a production

To be competent, the user/individual on the job must be able to:

- PC1.** prepare and finalise the production budget accounting for all cost components, including including cost of actors/artists, production and post- production resources, location cost, sets, make-up, costume and props, travel and stay, logistics, equipment, craft services
- PC2.** source potential financiers whose investment philosophy/ objectives match the production

Pitching to financiers

To be competent, the user/individual on the job must be able to:

- PC3.** pitch the production proposal to financiers, deploying persuasive skill and justifications to finalise the financier(s) and arrive at a final number for the overall production budget
- PC4.** prepare a docket highlighting the key choices made for production
- PC5.** finalise contracts with financiers

Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

- KU1.** the objective and outcomes of the production i.e. commercial success, public service, information dissemination, audience engagement etc.
- KU2.** the production genre, locations, language, culture, region etc.
- KU3.** the target audience and how the production would appeal to them
- KU4.** the principles of film-making and the necessary skill sets for executing a project
- KU5.** the various skills and techniques (including software) and knowledge of the possibilities that they provide in value-addition to any production a general knowledge of these aspects is required, and not proficiency.
- KU6.** how to calculate the accurate amount of resources that would be required for production and the time that it will take to produce
- KU7.** general understanding of the various software used for scheduling and budgeting productions (e.g. ep scheduling and ep budgeting)
- KU8.** how to put together a proposal in accordance to industry best practices
- KU9.** how to be a good story-teller and ensure that all stakeholders understand the story and narrative
- KU10.** how to identify the financiers for various kinds of projects and understand their investment philosophy
- KU11.** how to identify and project the key aspects that would attract financiers



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- KU12.** how to build a rationale/case for each individual financier, based on their investment philosophy
- KU13.** how to defend and negotiate for finances, with reasonable justifications and persuasive skill
- KU14.** the relevant copyright norms and intellectual property rights

Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** document the project budget including a break-up of the key components
- GS2.** prepare a pitch presentation, to be used for discussion with key decision makers
- GS3.** prepare a detailed proposal, that would include a detailed description of key production aspects
- GS4.** guide the documentation and maintenance of contracts signed with financiers
- GS5.** research various aspects of production to develop a pitch presentation for the producer and/or any other key decision makers
- GS6.** research/delve into specific areas of the production to help detail out the proposal
- GS7.** benchmark the budget with other productions of a similar scale/type executed in the past/available in the public domain
- GS8.** read and interpret contractual terms
- GS9.** network with key industry professionals to help identify financiers for the production
- GS10.** pitch potential ideas to the financiers with appropriate reasoning and negotiate financial terms effectively
- GS11.** finalize the production budget and its components
- GS12.** plan the allocation of funds across the cost components of the budget e.g. location, resources, equipment, sets etc.
- GS13.** foresee and account for contingencies in the production budget
- GS14.** evaluate the scale of the production in relation to the budget

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Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Preparing budget for a production</i>	15	15	-	-
PC1. prepare and finalise the production budget accounting for all cost components, including including cost of actors/artists, production and post- production resources, location cost, sets, make-up, costume and props, travel and stay, logistics, equipment, craft services	10	10	-	-
PC2. source potential financiers whose investment philosophy/ objectives match the production	5	5	-	-
<i>Pitching to financiers</i>	45	25	-	-
PC3. pitch the production proposal to financiers, deploying persuasive skill and justifications to finalise the financier(s) and arrive at a final number for the overall production budget	25	5	-	-
PC4. prepare a docket highlighting the key choices made for production	5	5	-	-
PC5. finalise contracts with financiers	15	15	-	-
NOS Total	60	40	-	-



Qualification Pack

National Occupational Standards (NOS) Parameters

NOS Code	MES/N2814
NOS Name	Source Finance for a Production
Sector	Media & Entertainment
Sub-Sector	Film, Television, Animation, Radio, Gaming, Advertising
Occupation	Production
NSQF Level	7
Credits	TBD
Version	1.0
Last Reviewed Date	26/11/2014
Next Review Date	23/02/2027
NSQC Clearance Date	24/02/2022



Qualification Pack

MES/N0104: Maintain Workplace Health & Safety

Description

This OS unit is about contributing towards maintaining a healthy, safe and secure working environment

Elements and Performance Criteria

Understanding the health, safety and security risks prevalent in the workplace

To be competent, the user/individual on the job must be able to:

- PC1.** understand and comply with the organizations current health, safety and security policies and procedures
- PC2.** understand the safe working practices pertaining to own occupation
- PC3.** understand the government norms and policies relating to health and safety including emergency procedures for illness, accidents, fires or others which may involve evacuation of the premises
- PC4.** participate in organization health and safety knowledge sessions and drills

Knowing the people responsible for health and safety and the resources available

To be competent, the user/individual on the job must be able to:

- PC5.** identify the people responsible for health and safety in the workplace, including those to contact in case of an emergency
- PC6.** identify security signals e.g. fire alarms and places such as staircases, fire warden stations, first aid and medical rooms

Identifying and reporting risks

To be competent, the user/individual on the job must be able to:

- PC7.** identify aspects of your workplace that could cause potential risk to own and others health and safety
- PC8.** ensure own personal health and safety, and that of others in the workplace through precautionary measures
- PC9.** identify and recommend opportunities for improving health, safety, and security to the designated person
- PC10.** report any hazards outside the individuals authority to the relevant person in line with organizational procedures and warn other people who may be affected

Complying with procedures in the event of an emergency

To be competent, the user/individual on the job must be able to:

- PC11.** follow organizations emergency procedures for accidents, fires or any other natural calamity in case of a hazard
- PC12.** identify and correct risks like illness, accidents, fires or any other natural calamity safely and within the limits of individuals authority

Knowledge and Understanding (KU)

The individual on the job needs to know and understand:



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- KU1.** Organizations norms and policies relating to health and safety
- KU2.** Government norms and policies regarding health and safety and related emergency procedures
- KU3.** Limits of authority while dealing with risks/ hazards
- KU4.** The importance of maintaining high standards of health and safety at a workplace
- KU5.** The different types of health and safety hazards in a workplace
- KU6.** Safe working practices for own job role
- KU7.** Evacuation procedures and other arrangements for handling risks
- KU8.** Names and contact numbers of people responsible for health and safety in a workplace
- KU9.** How to summon medical assistance and the emergency services, where necessary
- KU10.** Vendors or manufacturers instructions for maintaining health and safety while using equipment, systems and/or machines

Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** how to write and provide feedback regarding health and safety to the concerned people
- GS2.** how to write and highlight potential risks or report a hazard to the concerned people
- GS3.** read instructions, policies, procedures and norms relating to health and safety
- GS4.** highlight potential risks and report hazards to the designated people
- GS5.** listen and communicate information with all anyone concerned or affected
- GS6.** make decisions on a suitable course of action or plan
- GS7.** plan and organize people and resources to deal with risks/ hazards that lie within the scope of ones individual authority
- GS8.** apply problem solving approaches in different situations
- GS9.** understand hazards that fall within the scope of individual authority and report all hazards that may supersede ones authority
- GS10.** apply balanced judgments in different situations
- GS11.** How to write and provide feedback regarding health and safety to the concerned people
- GS12.** How to write and highlight potential risks or report a hazard to the concerned people
- GS13.** Read instructions, policies, procedures and norms relating to health and safety
- GS14.** Highlight potential risks and report hazards to the designated people
- GS15.** Listen and communicate information with all anyone concerned or affected
- GS16.** Make decisions on a suitable course of action or plan
- GS17.** Plan and organize people and resources to deal with risks/ hazards that lie within the scope of ones individual authority
- GS18.** Apply problem solving approaches in different situations
- GS19.** build and maintain positive and effective relationships with colleges and customers
- GS20.** analyze data and activities
- GS21.** Understand hazards that fall within the scope of individual authority and report all hazards that may supersede ones authority



Qualification Pack

GS22. Apply balanced judgments in different situations

Qualification Pack

Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Understanding the health, safety and security risks prevalent in the workplace</i>	15	15	-	-
PC1. understand and comply with the organizations current health, safety and security policies and procedures	5	5	-	-
PC2. understand the safe working practices pertaining to own occupation	5	5	-	-
PC3. understand the government norms and policies relating to health and safety including emergency procedures for illness, accidents, fires or others which may involve evacuation of the premises	3	2	-	-
PC4. participate in organization health and safety knowledge sessions and drills	2	3	-	-
<i>Knowing the people responsible for health and safety and the resources available</i>	10	10	-	-
PC5. identify the people responsible for health and safety in the workplace, including those to contact in case of an emergency	5	5	-	-
PC6. identify security signals e.g. fire alarms and places such as staircases, fire warden stations, first aid and medical rooms	5	5	-	-
<i>Identifying and reporting risks</i>	18	17	-	-
PC7. identify aspects of your workplace that could cause potential risk to own and others health and safety	5	5	-	-
PC8. ensure own personal health and safety, and that of others in the workplace through precautionary measures	5	5	-	-
PC9. identify and recommend opportunities for improving health, safety, and security to the designated person	3	2	-	-

Qualification Pack

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
PC10. report any hazards outside the individuals authority to the relevant person in line with organizational procedures and warn other people who may be affected	5	5	-	-
<i>Complying with procedures in the event of an emergency</i>	7	8	-	-
PC11. follow organizations emergency procedures for accidents, fires or any other natural calamity in case of a hazard	5	5	-	-
PC12. identify and correct risks like illness, accidents, fires or any other natural calamity safely and within the limits of individuals authority	2	3	-	-
NOS Total	50	50	-	-



Qualification Pack

National Occupational Standards (NOS) Parameters

NOS Code	MES/N0104
NOS Name	Maintain Workplace Health & Safety
Sector	Media & Entertainment
Sub-Sector	Film, Television, Animation, Gaming, Radio, Advertising
Occupation	Ad sales/Account Management/Scheduling/Traffic
NSQF Level	5
Credits	TBD
Version	1.0
Last Reviewed Date	30/12/2021
Next Review Date	27/01/2027
NSQC Clearance Date	27/01/2022

Assessment Guidelines and Assessment Weightage

Assessment Guidelines

1. Criteria for assessment for each Qualification Pack will be created by the Sector Skill Council. Each Element/ Performance Criteria (PC) will be assigned marks proportional to its importance in NOS. SSC will also lay down proportion of marks for Theory and Skills Practical for each Element/ PC.
2. The assessment for the theory part will be based on knowledge bank of questions created by the SSC.
3. Assessment will be conducted for all compulsory NOS, and where applicable, on the selected elective/option NOS/set of NOS.
4. Individual assessment agencies will create unique question papers for theory part for each candidate at each examination/training center (as per assessment criteria below).
5. Individual assessment agencies will create unique evaluations for skill practical for every student at each examination/ training center based on these criteria.
6. To pass the Qualification Pack assessment, every trainee should score the Recommended Pass % aggregate for the QP.
7. In case of unsuccessful completion, the trainee may seek reassessment on the Qualification Pack.

Qualification Pack

Minimum Aggregate Passing % at QP Level : 70

(Please note: Every Trainee should score a minimum aggregate passing percentage as specified above, to successfully clear the Qualification Pack assessment.)

Assessment Weightage

Compulsory NOS

National Occupational Standards	Theory Marks	Practical Marks	Project Marks	Viva Marks	Total Marks	Weightage
MES/N2801.Contribute Creative Ideas for Production	60	40	-	-	100	10
MES/N2802.Develop the Production Schedule	50	50	-	-	100	10
MES/N2803.Create and monitor the production budget	50	50	-	-	100	10
MES/N2804.Recruit Cast and Crew	60	40	-	-	100	10
MES/N2805.Procure Equipment and Material for Production	60	40	-	-	100	10
MES/N2809.Coordinate Production Activities	50	50	-	-	100	10
MES/N2810.Oversee the Post Production Process	60	40	-	-	100	10
MES/N2811.Produce Promotional Materials	60	40	-	-	100	10
MES/N2813.Purchase and Negotiate for Content	60	40	-	-	100	10
MES/N2814.Source Finance for a Production	60	40	-	-	100	5
MES/N0104.Maintain Workplace Health & Safety	50	50	-	-	100	5
Total	620	480	-	-	1100	100



Qualification Pack

Acronyms

NOS	National Occupational Standard(s)
NSQF	National Skills Qualifications Framework
QP	Qualifications Pack
TVET	Technical and Vocational Education and Training

Qualification Pack

Glossary

Sector	Sector is a conglomeration of different business operations having similar business and interests. It may also be defined as a distinct subset of the economy whose components share similar characteristics and interests.
Sub-sector	Sub-sector is derived from a further breakdown based on the characteristics and interests of its components.
Occupation	Occupation is a set of job roles, which perform similar/ related set of functions in an industry.
Job role	Job role defines a unique set of functions that together form a unique employment opportunity in an organisation.
Occupational Standards (OS)	OS specify the standards of performance an individual must achieve when carrying out a function in the workplace, together with the Knowledge and Understanding (KU) they need to meet that standard consistently. Occupational Standards are applicable both in the Indian and global contexts.
Performance Criteria (PC)	Performance Criteria (PC) are statements that together specify the standard of performance required when carrying out a task.
National Occupational Standards (NOS)	NOS are occupational standards which apply uniquely in the Indian context.
Qualifications Pack (QP)	QP comprises the set of OS, together with the educational, training and other criteria required to perform a job role. A QP is assigned a unique qualifications pack code.
Unit Code	Unit code is a unique identifier for an Occupational Standard, which is denoted by an 'N'
Unit Title	Unit title gives a clear overall statement about what the incumbent should be able to do.
Description	Description gives a short summary of the unit content. This would be helpful to anyone searching on a database to verify that this is the appropriate OS they are looking for.
Scope	Scope is a set of statements specifying the range of variables that an individual may have to deal with in carrying out the function which have a critical impact on quality of performance required.
Knowledge and Understanding (KU)	Knowledge and Understanding (KU) are statements which together specify the technical, generic, professional and organisational specific knowledge that an individual needs in order to perform to the required standard.

Qualification Pack

Organisational Context	Organisational context includes the way the organisation is structured and how it operates, including the extent of operative knowledge managers have of their relevant areas of responsibility.
Technical Knowledge	Technical knowledge is the specific knowledge needed to accomplish specific designated responsibilities.
Core Skills/ Generic Skills (GS)	Core skills or Generic Skills (GS) are a group of skills that are the key to learning and working in today's world. These skills are typically needed in any work environment in today's world. These skills are typically needed in any work environment. In the context of the OS, these include communication related skills that are applicable to most job roles.
Electives	Electives are NOS/set of NOS that are identified by the sector as contributive to specialization in a job role. There may be multiple electives within a QP for each specialized job role. Trainees must select at least one elective for the successful completion of a QP with Electives.
Options	Options are NOS/set of NOS that are identified by the sector as additional skills. There may be multiple options within a QP. It is not mandatory to select any of the options to complete a QP with Options.
Budget	Budget is an estimate of the total cost of production that may include a break-up of cost components
Continuity	Continuity represents the seamless transition from one shot to another
Copyright Laws	A legal framework linked to intellectual property and the rights given to creators of original products/ concepts
Financer	An entity (individual or organization) that provides financing for a project
Labour Laws	Legal norms governing the relationship between workers, employers, trade unions and the government
Post-production	Post-production is the final finishing phase of the production, where the raw footage is edited, special effects are added, music and sound are integrated, colour correction is done etc.
Props	A property, commonly shortened to prop (plural)
Screenplay	Screenplay is the script coupled with key characteristics of the scene and directions for acting
Script	Script is a structured narrative of a story
Set	The background/ scenery visible through the camera (for video production) or directly to the spectator (for theatrical production)

Qualification Pack

Set Etiquette	A set of guidelines that dictate how cast and crew should behave on set and interact with each other
Target Audience	Group of people at whom content/ advertising is aimed. A target audience is typically defined by age, gender, economic classification, geography and any other relevant parameters (e.g. Females, aged 25-40, average monthly household income INR 25,000-50,000, from Hindi speaking states in North India)
Timelines	Timelines is a listing of dates by which the production milestones/stages need to be completed
Sector	Sector is a conglomeration of different business operations having similar businesses and interests. It may also be defined as a distinct subset of the economy whose components share similar characteristics and interests.
Sub-sector	Sub-sector is derived from a further breakdown based on the characteristics and interests of its components.
Vertical	Vertical may exist within a sub-sector representing different domain areas or the client industries served by the industry.
Occupation	Occupation is a set of job roles, which perform similar/related set of functions in an industry
Function	Function is an activity necessary for achieving the key purpose of the sector, occupation, or area of work, which can be carried out by a person or a group of persons. Functions are identified through functional analysis and form the basis of OS.
Sub-functions	Sub-functions are sub-activities essential to fulfill the achieving the objectives of the function.
Job role	Job role defines a unique set of functions that together form a unique employment opportunity in an organization.
Occupational Standards (OS)	OS specify the standards of performance an individual must achieve when carrying out a function in the workplace, together with the knowledge and understanding they need to meet that standard consistently. Occupational Standards are applicable both in the Indian and global contexts.
Performance Criteria	Performance Criteria are statements that together specify the standard of performance required when carrying out a task
National Occupational Standards (NOS)	NOS are Occupational Standards which apply uniquely in the Indian context.
Qualifications Pack Code	Qualifications Pack Code is a unique reference code that identifies a qualifications pack.

Qualification Pack

Qualifications Pack(QP)	Qualifications Pack comprises the set of OS, together with the educational, training and other criteria required to perform a job role. A Qualifications Pack is assigned a unique qualification pack code.
Unit Code	Unit Code is a unique identifier for an Occupational Standard , which Is denoted by an alphanumeric™ .
Unit Title	Unit Title gives a clear overall statement about what the incumbent should be able to do.
Description	Description gives a short summary of the unit content. This would be helpful to anyone searching on a database to verify that this is the appropriate OS they are looking for.
Scope	Scope is the set of statements specifying the range of variables that an individual may have to deal with in carrying out the function which have a critical impact on the quality of performance required.
Knowledge and Understanding	Knowledge and Understanding are statements which together specify the technical, generic, professional and organizational specific knowledge that an individual needs in order to perform to the required standard.
Organizational Context	Organizational Context includes the way the organization is structured and how it operates, including the extent of operative knowledge managers have of their relevant areas of responsibility.
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